
Business Partnering for Commercial Finance



3 Days Intensive Workshop
Maximum of 6 Delegates
Training by Industry Experts

Consulting | Training | Community

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OVERVIEW

Finance business partnering involves collaboration between finance and other areas of the business to provide strategic insights, support decision-making and drive overall organisational performance. Rather than solely focusing on traditional financial reporting and compliance, finance business partners actively engage with different departments within a company. Delegates attending this course are taught best practice for effective business partnering and how to build trusting relationships with their key stakeholders by creating value.

KEY FEATURES

- 3-day residential workshop with a maximum of 6 delegate places for optimum learning.
- Delivered by an expert revenue and commercial finance management consultant with years of relevant experience.
- Immersion in relationship building, financial frameworks and tools for effective business partnership.
- Real-world case studies including diagnostics, insights, implementation and results.

KEY FOCUS AREAS

- Defining partnering within the organization.
- What is important for key stakeholders?
- How to create value for business partners.
- Compliance versus collaboration.
- Managing difficult internal customers.
- Tools for analysis, techniques for partnering, meeting cadences and leading performance improvement.
- Effective KPIs for all parties.
- Service level agreements for commercial finance

THIS PROGRAM IS FOR YOU IF:

- You are a finance business partner who wants to transition from transactional processing to adding real value to your internal stakeholders and wider organization.
- You want to develop expert commercial finance business partnering techniques within the consumer goods and services industries.